



Home Builders Association of Kitsap County

www.KitsapHBA.com

Weekly e-News

January 6, 2011

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Join us February 4, 2011 at the Kitsap Golf and Country Club to celebrate



the MAN, the MYTH, the LEGEND

6:00 PM Social

6:45 PM Dinner

Tickets are \$40 per person, reservations required

RSVP by Fri. Jan. 28, 2011

Phone: (360) 479-5778

Fax: (360) 479-0313

Email: mgreil@Kitsaphba.com

2009 Washington State Energy Code Training



Only a few seats remain for the HBA of Kitsap County ½ day 2009 Washington State Energy Code Training on Thursday, January 13, 2011. Class will begin at 9:00AM-1:00PM. The class will be \$10.00 and we are limited to 25 in the HBA meeting room. WSU Extension Energy

Program will provide the training on the residential section of the Energy Code. To register contact Melissa at mgreil@kitsaphba.com or call the HBA office at 360-479-5778.

NOTE: The rules are being amended with regard to the duct testing and sealing. Please watch for updates. At this time, it looks like upgrades to existing systems will still require the duct testing be done, but not the mandatory sealing to follow. You will be required to report the duct testing results to the home owner and the local building official, but the home owner will not be obligated to have the sealing done at that time.

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Peninsula HOME & GARDEN EXPO-March 18-20, 2011

The Peninsula HOME & GARDEN EXPO is shaping up to be a great

event. Have you signed up to give a workshop/seminar during the Expo; this is free of charge as an Exhibitor. This is another great way to reach out to the public and promote your business. If you are interested in scheduling a workshop/seminar, please contact Dave Revis at 360-692-0134. Are you unable to be a exhibitor at this year's Expo, as a HBA member, you can volunteer your time in the HBA Greeters Booth. As a "Greeter" you may display your business information at the booth and welcome the public to this great event. Take this opportunity to volunteer some time to help promote the Peninsula Home & Garden Expo and your business.



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Educational Classes for 2011

QUICKBOOKS MADE EASY and MAXIMIZING YOUR INVESTMENT

Thursday, February 17th, 2011

QuickBooks: Made Easy 8:00AM-12:00PM Members: \$65/Non-Members: \$130

QuickBooks: Maximize Your Investment 1:00PM-5:00PM
Members: 65/Non-Members \$130

Full Day-Both Classes: Members: \$130/Non-Members \$200

Wanting to learn QuickBooks? Are you curious about moving your bookkeeping to a computer based system? Need to get organized and simplify your accounting? **UNDERSTAND** how to use the information provide by QuickBooks to more efficiently mange your company and save time while you're at it, whether you're new or seasoned QuickBooks user. Must register by Monday, February 7th, 2011.

CUSTOMER SERVICE

Friday, May 27th, 2011 8:00AM-5:00PM

Member \$200/Non-member \$250

Must register by & pre-pay by 5/19/2011

Make your business grow! Keep your clients happy during and after the sale! Learn how to manage every phase of customer interaction from the initial contact through construction, the warranty period, and beyond. Keep your customers satisfied with planning, execution and follow-up of your projects and they'll be spreading good news about you and your company for along time to come!

LIEN LAW and PUBLIC WORKS & CONSTRUCTION CONTRACTS

Thursday, September 15, 2011

Lien Law & Public Works: 8:00AM-12:00PM Members: \$105/Non-Members:\$155

Construction Contracts: 1:00PM-3:30PM Members: \$140/Non-Members: \$190

Full Day-Both Classes: Members: \$220/Non-Members: \$270

Must register by 9/7/2011

Lien Law/Public Works: Understand Circumstances under which you must give a preliminary lien notice to the owner and/or general contractor.

Construction Contracts: BRING YOUR CONTRACTS. Learn what to include (and avoid) in your contract with an owner or general contractor.

BUSINESS MANAGEMENT for BUILDING PROFESSIONALS

Tuesday, October 11, 2011 8:00AM-5:00PM

Members: \$220/Non-Members: \$270

Must register & pay by 10/3/2011

INVEST IN YOUR FUTURE. Learn the management skills that give you the edge. This course will give you a solid foundation in those best business practices so valuable to smaller businesses: planning, organizing, staffing/directing and controlling. By using case studies and sample forms. Dave will give you practical and applicable tools for management success.

BUILDING, MARKETING, FINANCING & APPRAISING GREEN

Tuesday, October 18, 2011 8:00AM-12:30PM

Members: \$105/Non-Members: \$155

Must register & pay by 10/10/2011

McGraw-Hill projects that there will be between \$96 Billion and in green construction by 2013. You will get an excellent overview about all aspects of green construction from design and site location to finish materials, using real-life examples from an award-winning green demonstration home. Also learn ways to market green and latest on financing and appraising green homes.

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Business Opportunities

REQUEST FOR PROPOSAL

ENERGY MANAGEMENT CONSULTING SERVICES

Kitsap County (the County) seeks to contract for energy management consulting services, consisting of energy audits of municipal buildings/facilities. Energy

audits to be performed include: County buildings and facilities to be audited using funds received by the County through the federal Energy Efficiency and Conservation Block Grants (EECBG) Program. It is estimated that approximately five County buildings/facilities will be audited under this scope of work in about a three-month period through the EECBG Program. Work performed through the EECBG Program must meet certain federal contracting requirements as outlined in Section 7 of this Request for Proposal. For more information [click this link](#).

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Money Saving Programs for Members Only - Group buying power makes a difference!

Return on Industrial Insurance Program(ROII) - A very successful program, available only to members, has averaged refunding to participating members of about 24% of their workers compensation (industrial insurance) premiums!

Nearly a million dollars was returned to HBA of Kitsap County members in 2009.

Health Insurance - Our group health program provides members health coverage with a variety of options and hard to beat prices.

Member Advantage-As an NAHB benefit, our members have access to discounts and savings opportunities offered by many top companies. All programs, rates, and prices are subject to change without notice. The Member Advantage program includes **Office Depot, Hertz, Liberty Mutual, HP, Dell, FedEx and other companies** as well. Click here for an [Overview of all discounts](#)

BuilderBooks.com – BuilderBooks.com is the publishing arm of the National Association of Home Builders. As a member of the HBA of Kitsap County you can purchase books at BuilderBooks.com to help you in your business. Use the link above to find out the variety of resources available to you at BuilderBooks.com.

National Purchasing Program - To access the following benefits, you will first need to register at www.mynpp.com and then begin enjoying the additional membership benefits provided through our National Purchasing Program options. This program includes additional savings for our members. Current offers include:

Goodyear Tires – offers discounts up to 49% on Commercial new tires, 28% on Consumer & Light Truck tires, and 62% on Commercial Retread Tires.

Staples Business Advantage – offers up to 82% off of list pricing & more!

Sherwin Williams - offers a 15% discount to Associate Members & Builders will be set up with wholesale pricing per project

Verizon Wireless – A new program that offers a 22% discount on monthly bills and discounts on wireless equipment are just some of the benefits to this new program. If you have any questions on any of the great benefits your membership in the Home Builders Association of Kitsap County provides you, please call the HBA at 360-479-5778 or email info@kitsaphba.com. We look forward to assisting you.

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MEETINGS, EVENTS & EDUCATION CALENDAR

Jan. 7 6:15PM	Installation of HBA Officers & Directors <i>Kitsap Golf & Country Club</i>	
Jan. 11 NOON	Peninsula Home & Garden Comm. Mtg.	
Jan. 13 9:00AM-1:00PM	2009 Washington State Energy Code Training	
Jan. 25 NOON	Peninsula Home & Garden Comm. Mtg.	
Jan. 27 2:00PM	Executive Board Meeting	
2:30PM	Gov't Affairs Comm. Mtg.	
Feb. 4 6:00PM	Board of Directors Mtg. Roast & Toast the Man of the Hour Art Castle <i>Kitsap Golf & Country Club</i>	3:30PM

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Melissa Greil

Administrative Coordinator

HBA of Kitsap County

360-479-5778 mgreil@kitsaphba.com

If you do not want to receive this type of HBA E-Mail message in the future, Please "Reply" and in the body of the message Type "Please remove from this type of HBA E-Mail message"